Potter: 115 Years + of Innovation

Fire Alarm Systems
A different kind of fire alarm company.

Potter Fire: We stand apart.

When it comes to fire protection companies, Potter stands apart. Apart from the competition and apart from the constraints of a large corporate mentality. Potter is the only independent manufacturer with a full line of fire alarm systems.

We have been a leader in fire protection since 1898. As a privately held business, Potter is able to quickly respond and react to our customers' needs and provide the individual attention and service that each of our customers deserve. Potter’s reputation for quality and service has been the catalyst towards our focus for the design, development, and manufacture of the highest quality and most reliable life safety products available today.

This is the reason Potter provides an industry leading 5-year warranty on all major products.

With this new line of fire panels and our full complement of modules, detectors, and notification devices, we begin a new era in the fire alarm industry. As an independent manufacturer with a full line, we know you’ll find it easy to do business with us. Give us a call, send us an email, or visit our website. We look forward to serving you!

800-325-3936 sales@pottersignal.com www.pottersignal.com
Addressable Fire Alarm Control Panels

### PFC-6800
- 127 up to 1,016 Points
- 6 NACs / 196
- 10A Power / 320
- 4 I/O Circuits
- 160 Character LCD

### PFC-6075
- 75 Points
- 2 NACs / 192
- 5A Power / 315
- 2 I/O Circuits
- 32 Character LCD

### PFC-6030
- 30 Points
- 2 NACs / 188
- 3.5A Power / 313.5
- -
- 32 Character LCD

### PFC-6200
- 127 up to 254 Points
- 2 NACs / 190
- 5A Power / 315
- 2 I/O Circuits
- 160 Character LCD

### PFC-6006
- 6 Zones
- Built-in dual line DACT
- Single Path IP Communicator
- Email events & service reminders
- Quadrisync Support

### PFC-6008
- 8 Zones
- 8 Class B or 4 Class A Zones
- 4 Class A/B NAC Circuits
- 5 amp power supply

### PFC-5004E
- 4 Zones Expandable to 8
- 4 Class B or 2 Class A Zones
- 2 Class A/B NAC Circuits (Expandable to 4)
- 5 amp power supply

### PFC-5008
- 8 Zones
- 8 Class B or 4 Class A Zones
- 4 Class A/B NAC Circuits
- 5 amp power supply

### PFC-5008D
- 8 Zones
- 8 Class B or 4 Class A Zones
- 4 Class A/B NAC Circuits
- 5 amp power supply

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1. With the addition of SLCE-127 expansion cards. PFC-6800 supports 7 total cards, PFC-6200 supports 1.
2. Capacity with maximum of 31 PSN-1000(E) Intelligent Power Supplies.

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**Power Expanders**

### PSN-1000(E)
- 10A Power
- 6 NACs
- 3A Each NAC
- Intelligent Power Supply
- (E) - Extra large cabinet for P-Link Expanders

### PSN-64/106
- 10/6A Power
- 4/6 NACs
- Quadraxisync Support

---

**Voice Evacuation**

### Conventional
- 25 - 2000W Systems
- 25 or 70.7 VRMS
- Zone Splitting
- Remote Microphones
- Remote Booster Panels

### Expandable
- Nearly Unlimited Wattage
- Distributed Voice
- Multiple Master Panels
- 6 Channel Audio
- 1,000 Messages
- Fire Fighter Telephone Capable

---

**SLC Devices**

### SLC Devices

- AB-6: Detector Base
- PSN: Smoke Detector
- ASB: Analog Sounder Base
- PSBA: Smoke Detector / Heat Detector
- AIB: Analog Isolator Base
- AIB: Analog Relay Base
- DDA: Addressable Duct Detector
- AB: Analog Isolator Base
- DRA: Addressable Pull Station
- PCI: Conventional Initiating Zone Module
- SCI: Short Circuit Isolator
- DCM-4: Dual Contact Module
- SC: Single Contact Module
- MOM-4: Monitored Output Module
- TRM-4: Twin Relay Module
- CIZM-4: Conventional Initiating Zone Module
- SCM-4: Single Contact Module

---

**NAC Devices**

### Mini Horns
- Mini Horns

### Horns & Strobes
- Horns & Strobes

### Speakers & Strobes
- Speakers & Strobes

### Weather Proof
- Weather Proof

### Wall Mount
- Wall Mount

### Ceiling Mount
- Ceiling Mount
Up to 31 PSN-1000(E)s can be connected to the P-Link circuit totalling 310 additional amps of synchronized power.

Quadrasync synchronizes any combination of the following protocols:

- Potter® / Gentex®
- Amseco®
- System Sensor®
- Wheelock®

SLCE-127 adds an additional SLC loop and 127 points to the system. May be panel mounted or located remotely.

Place expansion cards in-line with your building’s existing network cards with rack mounts.

Potter’s Stacker Bracket allows for multiple expansion cards to be placed in a smaller area, multiplying the capabilities of your system.

P-Link can span up to 6500’ between each fire panel and power supply. Greater distances can be achieved with the FIB-1000 and fiber optic cabling.

Additional NAC Circuits
IP Connectivity

With today’s ever-expanding means of communication, it’s important to be able to incorporate the same technology into your fire control system. We took this technology into account when we designed IP connectivity within our new panels.

By eliminating the cost of phone lines, save big when using your building’s existing network infrastructure. Additionally, the speed of IP communication allows for event information to be sent to the central station within seconds.

Potter’s PFC Series fire panels are NFPA 72 2013, 26.6.3.1.5 compliant and allow for a single path of communication over IP. The PFC Series line is also factory set to program for NFPA 72 2013 test time internal changes of 6 hours from 24 hours.

Email & Reminders

The PFC-6000 Series panels are email ready. History and Detector Status reports can be sent on demand as either a text or Excel® file for a professional look. The status events of the panel can be immediately emailed allowing users to be proactive in servicing customers.

Reports and the configuration file can be requested from the panel at any time by sending an email directly to the panel. Additionally, enhance your business by creating email reminders for your customers to schedule system tests or even to purchase new batteries.

Communication Options

Potter’s PFC-6000 Series fire alarm control panels are capable of both IP and phone line communication to central station. The PFC-606 Sprinkler Monitoring Panel complies with new NFPA 72 2013 code by providing both out of the box.

Communication Over IP

The world of communication in fire alarm is changing. The installation of POTs lines is being replaced by more reliable and faster communicating IP connections to monitoring stations.

Every PFC-6000 Series fire panel has an on board IP communicator that is listed to communicate with the SurGard III IP receiver. The system allows for multiple communication paths without requiring additional expensive hardware and connections.
Facility Management

Would you like to know what’s happening on your Potter fire alarm control panels from a single location? Potter’s Facility Management software is compatible with all Potter PFC-6000 Series fire panels and displays real-time events that occur on one or more panels connected via a LAN or WAN network connection.

It offers great flexibility in how event information may be used to efficiently organize, manage and analyze panel performance. The Facility Management software allows the user to see alarm events, trouble conditions, and much more. Events can even be filtered to create custom data files which can be exported to Word® or Excel®.

Free Download

For a limited time, receive Potter’s Facility Management software absolutely free.

To learn more and to download, scan the QR code or visit: www.pottersignal.com/FMtool

Panel Programming

The PFC-6000 Series fire panels have the ability to connect to a Local or Wide Area Network (LAN or WAN) and obtain an IP address. Once connected, the panel configuration software allows custom programming and configuration for all points using the network or a stand-alone computer.

We have designed our programming software to be simple yet robust. At the click of a mouse, you can fine-tune device behavior characteristics or create mapping zones for a more sophisticated fire protection system. All this is bundled in an easy-to-use drag and drop interface.
Training Opportunities

Potter provides unmatched education and training opportunities on our full line of fire alarm systems. With multiple ways to receive training, you choose your preferred method. Webinars on panel hardware, software, and network/communications will bring you up to speed on our industry-leading technology. Training videos are available to be completed on your time with optional factory certification. Additionally, live training seminars are provided for advanced training in the PFC series installation and programming.

Live Training

Potter’s comprehensive two-day course covers the PFC Series fire panels and programming in depth. Each trainee will receive training on topics such as panel and device installation, SLC addressing, panel communication technologies (IP, Dialer, GSM), TCP/IP networking, email capabilities, and much more. Software examples include elevator recall, zone programming, user management, device sensitivity, and more.

Classes can be registered online with a variety of dates and locations. Each attendee will receive factory certification on the PFC-6030, 6075, 6200, and 6800 fire alarm control panels. Upon completion you will have the tools to successfully install, program and start-up a PFC Series fire alarm system.

Webinars

Potter provides distance learning with a live trainer on a variety of topics. All webinars are completely free of charge and have multiple dates and times for anyone’s schedule. Topics include PFC-6000 fire panels and software, PFC-8500 fire panels and software, network & IP communications, and ask the trainer sessions.

Hardware, software, and networking webinars last approximately 2 hours. Topics covered vary by class but may include panel connections and installation, keypad interface, programming, SLC addressing, software applications, and more.

Ask the trainer sessions last approximately 30 minutes and allow attendees to participate in an interactive Q&A with a live trainer.

Training Videos

In addition to live training and webinars, Potter also provides video training that can be completed on your own time, anytime. A wide range of training topics are available including PFC-Series system hardware and software.

Online Certification

Potter offers online certification for the PFC-6000 Series fire alarm panels that can be completed on your time. A series of hardware and software video modules provides in-depth training on a variety of topics. Upon completion of the video training, a certification exam can be taken to receive PFC-6000 Certification.

Get Training Today

Potter offers a variety of ways to receive training on our full line of fire alarm systems.

To get started, scan the QR code or visit:

www.pottersignal.com/training

Advanced topics made simple.
Addressable Fire Alarm Control Panels

**PFC-6800**
127 up to 1,016 Points
6 NACs / 196
10A Power / 320
4 I/O Circuits
160 Character LCD

**PFC-6200**
127 up to 254 Points
2 NACs / 190
5A Power / 315
2 I/O Circuits
160 Character LCD

**PFC-6075**
75 Points
2 NACs / 190
5A Power / 315
2 I/O Circuits
32 Character LCD

**PFC-6030**
30 Points
2 NACs / 188
3.5A Power / 313.5
- 32 Character LCD

Intelligent Power Expanders

**PSN-1000(E)**
10A Power
6 NACs
3A Each NAC
Intelligent Power Supply
Extra large cabinet for P-Link Expanders
2 dry contact inputs

**PSN-1000**
10A Power
6 NACs
3A Each NAC
Intelligent Power Supply

All PFC-6000 Series addressable fire alarm control panels include a built-in UL Listed sole path IP communicator for communication to primary central station.

1 With the addition of SLCE-127 expansion cards. PFC-6800 supports 7 total cards, PFC-6200 supports 1.
2 Capacity with maximum of 31 PSN-1000(E) Intelligent Power Supplies.

Expansion Enclosures

Expand your Potter Fire System with the AE-8 and AE-14 expansion enclosures. These accommodate up to 14 standard size P-Link stacker bracket expansion cards, boosting the capabilities of your system.

AE-14 - 14 Card Enclosure
AE-8 - 8 Card Enclosure

**P-Link Circuit**
P-Link can span up to 6500’ between each fire panel and power supply. Greater distances can be achieved with the FIB-1000 and fiber optic cabling.

**Panel Connections**

Potter's addressable fire systems use state-of-the-art addressable sensors and control modules which utilize the robust Nohmi protocol to provide you the flexibility needed to tackle demanding applications. All of Potter's new addressable fire systems use the same devices to ensure a clear migration path as your systems grow in size and scope. In addition to our full line of addressable devices, we've designed all of our audio visual devices for both ease of installation and robust functionality. Our efficient output devices allow you to take full advantage of the multiple NAC's available on each fire panel.
SLC Devices

- **AB-6 Detector Base**
- **PSA Smoke Detector**
- **SCI Short Circuit Isolator**
- **CIZM-4 Conventional Initiating Zone Module**
- **DDA Addressable Duct Detector**
- **ASB Analog Sounder Base**
- **PSHA Smoke Detector / Heat Detector**
- **DCM-4 Dual Contact Module**
- **SCM-4 Single Contact Module**
- **MCM Miniature Contact Module**
- **MOM-4 Monitored Output Module**
- **APS-SA/DA Addressable Pull Station**
- **AIB Analog Isolator Base**
- **RHA Rate of Rise Heat Detector**
- **TRM-4 Twin Relay Module**
- **ARB Analog Relay Base**
- **FHA Fixed Temperature Heat Detector**
- **APS-SA/DA Addressable Pull Station**

Addressable Devices

Potter’s addressable fire systems use state-of-the-art addressable sensors and control modules which utilize the robust Nohmi protocol to provide you the flexibility needed to tackle demanding applications. All of Potter’s new addressable fire systems use the same devices to ensure a clear migration path as your systems grow in size and scope.

Robust System Capacity

From 30 addressable points to 1,016, Potter’s PFC Series line of fire alarm control panels offer unmatched flexibility.

SLC Expandability

With Potter’s SLCE-127 on the P-Link circuit, your system can be expanded to an additional 127 addressable points per card. The PFC-6800 fire alarm control panel supports up to seven SLCE-127 cards for a total addressable point capacity of 1,016. The PFC-6200 fire alarm control panel supports one SLCE-127 cards for a total addressable point capacity of 254.
Expand your system’s capabilities.

P-Link Circuit

The P-Link circuit is a 4-terminal connection that provides both power and data between fire alarm control panels, power expanders, and accessory devices in the field. Each P-Link connection is rated 3 amp at 24 volts and can span a maximum of 6500 feet between any P-Link device. The PSN-1000(E) power expander acts as a P-Link repeater and can provide additional power and distance. Greater distances can also be achieved with the FIB-1000 fiber interface module and fiber optic cabling.

Potter Stacker Bracket

Potter’s Stacker Bracket allows for multiple expansion cards to be placed in a smaller area, multiplying the capabilities of your system. The unique bracket design can be used in PFC Series fire alarm control panels, the PSN-1000E power expander, or Potter’s AE Series accessory cabinets—ensuring expandability anywhere in your system design.

Rack Mount Enclosures

Place expansion cards in-line with your building’s existing network cards with rack mounts. The optional rack mount assembly is available for the FIB-1000 fiber interface module, SPG-1000 serial parallel gateway, and FCB-1000 fire communication bridge.
We speak your language.

Quadrasync technology allows four different brands of strobes to be synced together using one PFC-6000 Series fire panel or PSN Series power supply. There is no need for the panel and devices to utilize the same protocol, making this technology a great feature for retrofit applications. Quadrasync works with the Potter®/Gentex®, Amseco®, System Sensor®, and Wheelock® protocols.
Complete Releasing Systems.

Releasing Fire Alarm Control Panels

- **PFC-6075R**
  - 75 Addressable Points
  - 2 NACs / 100 ²
  - 6A Power / 315 Edison
  - 2 I/O Circuits
  - 32 Character LCD

- **PFC-4410RC**
  - Conventional Releasing Panel
  - 4 Class B Initiating Circuits
  - 2 Class B Supervisory Circuits
  - 4 Class B Output Circuits
  - Programmable Cross Zoning

Releasing Panel Accessories

- **RA-6500R**
  - 160 Character LCD Remote Annunciator with Releasing

- **RA-8075R**
  - 32 Character LCD Remote Annunciator with Releasing

- **RA-4410RC**
  - Remote Annunciator for the PFC-4410RC Releasing Panel

- **Switches & Modules**

Compatible Releasing Devices

Potter offers a large variety of devices compatible with our releasing panels. To view a list of compatible water control valves, solenoids, and agent releasing systems, please scan the QR code or visit: [www.pottersignal.com/releasing-devices](http://www.pottersignal.com/releasing-devices)
Simple and easy power solutions.

PSN Series

The PSN series of notification power supplies offers reliable notification power with unprecedented versatility. The power supplies offer either 6 or 10 amps of continuous power through 4 or 6 outputs respectively. Each output is rated at 3 amps and it may be used continuously without any derating.

Conventional Power Supplies

PSN-106
10A Power
6 NACs
3A Each NAC
Red Cabinet

PSN-64
6A Power
4 NACs
3A Each NAC
Red Cabinet

PSN-106B
10A Power
6 NACs
3A Each NAC
Black Cabinet

Quadrasync Strobe Synchronization

Quadrasync synchronizes any combination of Potter®/Gentex®, Amseco®, System Sensor®, and Wheelock® strobes.

Diagnostic LEDs

Each NAC has an indicator LED which provides two functions. The primary function is to follow the pattern that its NAC is programmed to output. The secondary function is to provide trouble indication alerting the installer as to which NAC is in trouble. This allows for quick and accurate troubleshooting. Each LED has trouble memory which can save considerable trouble shooting time when trying to identify a circuit with an intermittent problem.

Reference EOL

The PSN Series power supplies use a standard 5.1k end of line resistor. Any end of line value between 2k and 27k can be used in retrofit applications where a value other than 5.1k is installed. All NAC wiring will then be supervised based on the existing value. The Reference EOL terminals on the PSN Series power supplies can save considerable time in these situations by avoiding hunting for the EOL resistor.
Conventional Fire Alarm Solutions.

Sprinkler Monitoring Panel

Panels designed for sprinkler monitoring applications are virtually nonexistent. DACT only dialers are severely limited and a traditional fire alarm panel with a DACT is overkill and costly. With its built-in dual line DACT and sole path IP communicator, Potter’s new PFC-6006 Sprinkler Monitoring Panel is ideally suited to cost effectively monitor a fire sprinkler system. Potter fire sprinkler monitoring devices are available through distribution.

NFPA 72 2013 Compliance

NFPA 72 2013, 26.6.3.2.1.4 states that a second phone line is no longer an acceptable backup means of communication. The PFC-6006 complies with this code with both IP communication and a dual-line DACT included!

Email Capabilities

Email notification, event history, and even configuration files can be sent from the panel to 20 separate email addresses! Additionally, enhance your business by creating email reminders for your customers to schedule system tests or even to purchase new batteries.
Voice Evacuation

PVX Series
25-200 watt conventional voice system
4-16 speaker circuits expandable
Mass notification listed options

PVC-FH
Portable Handset

PVX Series
High Rise Evacuation System
Distributed amplifier panels from 25-200 Watts
8 speaker circuits per panel
Fire fighter phone options available

PVC Series
High Rise Evacuation System
Distributed amplifier panels from 25-200 Watts
8 speaker circuits per panel
Fire fighter phone options available

PVC-FJ
Fireman Phone Jack

PVC-WS
Warden Station

PVE-802
Voice Evacuation Control Panel
Listed for use in low frequency 520hz sounder applications
Includes two 50 Watt amplifiers
Paging microphone
2 speaker circuits, expandable to 4 with optional splitter

VAB-802
Audio Booster for PVE-802
Listed for use in low frequency 520hz sounder applications
Includes two 50 Watt amplifiers
Booster mode provides additional power/circuits
Operates as standalone voice system when live voice announcements aren’t required

From big to small, we cover it all.

800-325-3936  sales@pottersignal.com  www.pottersignal.com
# Potter® PFC-6000 Series Comparison Charts

**Features**

<table>
<thead>
<tr>
<th>Potter PFC-6200</th>
<th>Fire-Lite MS-9200</th>
<th>Silent Knight 5800</th>
<th>Potter PFC-6030</th>
<th>Fire-Lite MS-9050</th>
<th>Silent Knight 5600</th>
<th>Silent Knight 5700</th>
</tr>
</thead>
<tbody>
<tr>
<td>Addresable SLCs</td>
<td>2 (Class A or B)</td>
<td>1 (Class A or B)</td>
<td>1 (Class A or B)</td>
<td>2 (Class A or B)</td>
<td>1 (Class A or B)</td>
<td>1 (Class A or B)</td>
</tr>
<tr>
<td>SLC Points</td>
<td>254</td>
<td>198</td>
<td>127/198</td>
<td>1016</td>
<td>626</td>
<td>508</td>
</tr>
<tr>
<td>Max SLC Loop Distance</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
</tr>
<tr>
<td>SLC Protocol</td>
<td>Potter®/Honeywell®</td>
<td>Fire-Lite®</td>
<td>Honeywell®/SK</td>
<td>Potter®/Honeywell®</td>
<td>System Sensor®</td>
<td>System Sensor®/</td>
</tr>
<tr>
<td>NAC Power Supply (Amps)</td>
<td>5</td>
<td>2.5</td>
<td>2</td>
<td>2.5</td>
<td>2</td>
<td>2.5</td>
</tr>
<tr>
<td># of NACs</td>
<td>2 (Class A, 4 Class B)</td>
<td>4 (Class B)</td>
<td>2 (Class A) 4 (Class B)</td>
<td>4 (Class B, 4 Class A/B)</td>
<td>6 (Class A/B, 4 Class B)</td>
<td>2 (Class A, 4 Class B)</td>
</tr>
<tr>
<td>NAC Circuit Rating</td>
<td>3 amps each</td>
<td>2.5 amps each</td>
<td>3 amps each</td>
<td>3.5 amps each</td>
<td>3 amps each</td>
<td>3 amps each</td>
</tr>
<tr>
<td>Auto Programming</td>
<td>Finds/Add Only</td>
<td>No</td>
<td>Yes</td>
<td>Finds/Add Only</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Sync Capabilities</td>
<td>QuadraSync® Selectable® Selectable®</td>
<td>Selectable®</td>
<td>Selectable® Selectable® Selectable® Selectable®</td>
<td></td>
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</table>

**Features**

<table>
<thead>
<tr>
<th>Potter PFC-6050 / Fire-Lite MS-5075</th>
<th>Fire-Lite MS-5050 / Silent Knight 5050</th>
<th>Silent Knight 5070</th>
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<tbody>
<tr>
<td>Addresable SLCs</td>
<td>1 (Class A or B)</td>
<td>1 (Class A or B)</td>
</tr>
<tr>
<td>SLC Points</td>
<td>30 / 75</td>
<td>25 / 50</td>
</tr>
<tr>
<td>Max SLC Loop Distance</td>
<td>10,000 feet</td>
<td>10,000 feet</td>
</tr>
<tr>
<td>SLC Protocol</td>
<td>Potter®/Honeywell®</td>
<td>Honeywell®/Fire-Lite®</td>
</tr>
<tr>
<td>NAC Power Supply (Amps)</td>
<td>3.5 / 7.5</td>
<td>2.5 / 7.5</td>
</tr>
<tr>
<td># of NACs</td>
<td>2 (Class A or 2 Class B)</td>
<td>2 Class A or 4 Class B</td>
</tr>
<tr>
<td>NAC Circuit Rating</td>
<td>3 amps each</td>
<td>2.5 amps each</td>
</tr>
<tr>
<td>Emailing Capabilities</td>
<td>Built-in</td>
<td>No</td>
</tr>
<tr>
<td>Sync Capabilities</td>
<td>QuadraSync®</td>
<td>Selectable®</td>
</tr>
<tr>
<td>Auto Programming</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Sync Capabilities</td>
<td>QuadraSync®</td>
<td>Selectable®</td>
</tr>
<tr>
<td>Auto Programming</td>
<td>Yes</td>
<td>Yes</td>
</tr>
</tbody>
</table>

1. QuadraSync allows user to set each NAC circuit to a different sync protocol and maintain system wide sync. (Potter/Amseco®, Honeywell®, Gentex®, System Sensor®)  
2. Selectable allows user to set sync protocol for all NAC outputs. (Potter/Amseco®, Honeywell®, System Sensor®)  
3. Panel accepts multiple protocols. Smaller number refers to Honeywell protocol and large number refers to SK protocol.  
4. I/O circuits can be programmed as NAC, AUX/PAH. Contact input, City Fed, Reverse Polarity. If programmed as nac the PFC-9075 can have a total of 4 Class B NACs.  
5. Emailing Capabilities panel has built-in email functionality to notify user-defined email addresses of events occurring at the panel. Scheduled reports can be emailed from panel, and reports can be requested from the panel on-demand.  
6. The total of 1081 is made up of a maximum of 99 detectors and 96 modules each.  
7. Same SLC protocol devices are used on all Potter panels.

---

### 1. West/OEM

- **Mark Sandler**  
  847-524-618 (Cell)  
  847-426-3965 (Fax)  
  msandler@pottersignal.com  
  314-595-6999 (Fax)  
  817-475-8895 (Cell)  

### 2. Southwest

- **Gene Reed**  
  800-768-8377 (Fax)  
  817-475-6999 (Cell)  
  gener@pottersignal.com  

### 3. Midwest

- **Matt Larsen**  
  314-506-7731 (Cell)  
  314-595-6999 (Fax)  
  matts@pottersignal.com  

### 4. Southeast

- **Pat Hudgins**  
  704-510-6093 (Cell)  
  704-567-7377 (Fax)  
  pat@pottersignal.com  

### 5. Northeast

- **Kevin Magnuson**  
  952-246-6419 (Cell)  
  314-595-6999 (Fax)  
  kevinn@pottersignal.com  

### National Sales Manager

- **Craig Summers**  
  559-546-1389 (Cell)  
  800-768-8377 (Fax)  
  craig@pottersignal.com  

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### Customer Support

- **Tech Support**  
  866-956-1211  
  tech@pottersignal.com  

- **Customer Service**  
  866-640-1870  
  orders@pottersignal.com  

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*Content based on available published information.*
At Potter Electric Signal Company,

QUALITY is the first order of business. Since 1898, we have served the fire and security industries on a worldwide basis. Today, we produce a wide array of products including the most innovative IP-based fire alarm control systems and monitoring devices. At Potter, we supply our customers with products that provide real world solutions for their unique needs and strive to provide them unequalled service and technical support.